



EA's LTL expertise improves service and cuts costs!

A distributor needed a creative solution to reduce expense and improve speed for their LTL traffic. New competition was squeezing the distributor and they needed help to reduce costs and improve delivery times to customers.

Enter EA Logistics.

The challenge was that distributor's traditional model of carrier-direct contracting no longer made financial sense. In response, EA Logistics provided a single-source solution that cut costs and got the goods to market more quickly.

Carriers were optimized against time-to-market, claims ratio, freight class and volumes. Some traffic made cost and service sense through our lower-cost forwarder network. The client was also able to use EA software to uncover additional savings in automated tender and data management processes. Pickups were reduced and additional savings were realized across their shipping activities.

Happy client = Happy EA Logistics.

"More than anything, you guys are dependable and consistent and our customers like that."

AARON,
COMPUTER EQUIPMENT SUPPLIER

"Nothing but damage and late shipments from our other guys. EA has been perfect so far and it saves us a lot of time and drama. Keep up the great work."

JOHN,
SCIENTIFIC EQUIPMENT COMPANY