



## EA Logistics provides **White Glove Delivery** in complex & demanding environments



A leading medical lab equipment company entrusts EA Logistics to deliver its valuable blood analysis equipment across the USA and Canada.

Med Tech deliveries to hospitals and medical labs are some of the most complex and demanding deliveries in the cargo market.

When a lab needs to remove old equipment for blood analysis to make way for the new equipment to come in, it means blood work is not being done until the new equipment is installed. This is a major disruption to a hospital or lab and all eyes are on the quality & speed of installation and resumption of testing for the patients.

In this “no room for error” scenario, the pressure is on. Enter EA Logistics.

At times the deliveries are semi-sized analysis trains. Other times a few crates. Either way, we use dedicated trucks to deliver to our last-mile terminal. The cargo is carefully offloaded, inspected and staged for time and date specific white-glove delivery.

Then we independently validate delivery site logistics – from confirming dock heights, stairs, truck height or size restrictions, door size or elevator reservations. We then arrive with the correct number of laborers and proper types of trucks and all the handling equipment required to do the job correctly.

On the day of delivery before dispatching the

white-glove trucks, we contact the installer to confirm times and any last-minute needs.

Once on site, we meet the installer and offload, using liftgates, pallet jacks, flatbeds or other handling equipment. We uncrate and stage the equipment in the proper location at the direction of the installer. From there, we assist in any way needed, from holding flashlights to tightening screws or even getting coffee as the installer gets the equipment into operational status. We then pack up the empty crates and packaging debris, and dispose or repurpose them.

Now imagine you’re on our side of this process. The sequence of prep work, the adherence to process, and the reaction to last-minute curveballs. The right communication to the right people at the right time. Not right for your typical freight company. But right for EA Logistics.

The common thread in successful execution is a well-designed process that can catch deviances and react to the unexpected, and precise and timely communication with all parties along the way. At EA Logistics, we make make this complexity simple for our clients. This becomes our value proposition and point of difference in the market.

A freight partner that Thinks Forward like EA Logistics can be the difference between success and failure.

Imagine what kind of performance we can bring to your “easy” freight!